

Title: **NEW ADB BUSINESS OPPORTUNITIES,
GOVERNMENT NOTICES FOR INDIVIDUAL AND
TEAM CONSULTANTS, JULY 2006**

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This report alerts U.S. firms to new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) grant and loan programs where requirements for these contracts are posted by the Governments of borrowing member countries. Opportunities are reported for Azerbaijan, India, Pakistan and the Philippines. For 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$46.26 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$410.03 million.

The Government selects a consultant for a TA project based on its prior Expression of Interest (EOI). The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize its similar project experience in the country, or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Cecile Santos, Senior Commercial Specialist, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala

Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box@mail.doc.gov. Information about these projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The following projects are reprinted with permission from the Asian Development Bank, from the ADB website at <http://www.adb.org> and appeared for the first time in June 2006. For more information on development in Asia and the Pacific, see <<http://www.adb.org>>.

OTHER NOTICES FOR INDIVIDUAL AND GROUP CONSULTANTS BY GOVERNMENTS, JULY 2006

A. AZERBAIJAN

Project Name : **Urban Water Supply and Sanitation Project**
Loan No. : **Loans 2119/2120**

REPUBLIC OF AZERBAIJAN JOINT STOCK COMPANY AZERSU EXPRESSION OF INTEREST

Description and Objective of the Project: ADB-assisted project will facilitate the Government to improve living conditions, raise public health standards, and promote economic growth. The project objective is to improve the quality, reliability, and sustainability of WSS services in the towns of Agdash, Goychay, and Nakhchivan. This objective will be achieved through (i) construction of new optimally sized water supply and sanitation infrastructure and strategic rehabilitation of selected facilities; and (ii) establishment of new water utilities as open joint stock companies (JSCs), and creating in them operational and managerial capacity by engaging the services of an experienced international operator on the basis of a performance-based management contract.

Consulting Services: The Government will select and engage an international consulting firm in association with domestic consultants in accordance with ADB's Guidelines on the Use of Consultants, and other arrangements satisfactory to ADB for the engagement of domestic consultants. The consulting firm will assist the EAs and the PMUs in project implementation and management, preparation of detailed design, procurement and contracting, construction supervision, finance and accounting, and social and poverty assessments. The international consulting firm will be recruited using ADB's Quality and Cost-Based Selection (QCBS) method. A transaction adviser engaged under the associated TA will assist with recruitment of the MC for the operation and management of the new WSS utilities. The proposed MC will be recruited in accordance with ADB's Guidelines on the Use of Consultants, using the QCBS method with appropriate adjustments. The Project will provide about 68 person-months of international and 570

person-months of domestic consulting services to support project implementation, including detailed design and supervision. Consulting services will cover (i) project management, (ii) WSS engineering, (iii) detailed engineering design and construction supervision, (iv) financial management and accounting, (v) a WSP specialist, (vi) a procurement specialist-contract engineer, and (vii) a social specialist. Outline terms of reference (TORs) and overall details of the project are reflected on ADB web site.

Eligible firms having international association and sufficient experience, desirous of undertaking the assignment are invited to express their interest immediately to the undersigned stating background of their organization and details of professional experience to be assigned to deliver the required service.

Mr. Ilgar Taghiyev
Head, International Relations and Development Department
"Azersu" Open Joint Stock Company 67, Moscow ave., Baku AZ1012
The Republic of Azerbaijan
Telephone No. (994-12) 431-4767
Fax No: (994-12) 498 3814
For inquiries: Email: office@azersu.az

In-Country U.S. Embassy
Commercial Officer : Foreign Commercial Service
Mr. Ayla Azizova, Economic Assistant
Tel: (994-12) 980-335 ext. 4338
Fax: (994-12) 986-117
Email: AzizovaA@state.gov

B. INDIA

Project Name : Uttaranchal State-Road Investment Program

Invitation for Submission of Expressions of Interest (EOI) for Design and Construction Supervision Consultants

India has applied for a Multi-tranche financing facility from the Asian Development Bank (ADB), towards the cost of Uttaranchal State -Road Investment Program ("the Project").

The Uttaranchal Public Works Department (herein referred to as the "Employer"), intends to engage consultants for the Design with about 140 person-month inputs and for Construction Supervision with about 573 person-month input to undertake the following scope of services as follows :

For Consultants engaged in Design assignments includes, but is not limited to:

- Conduct engineering surveys and investigations

- Prepare engineering designs
- Prepare Initial Environmental Examination (IEE) Report and Summary IEE Report for each subproject road in accordance with ADB's Environmental Policy (2002) and Environmental Assessment Guidelines(2003). An Environmental Impact Assessment (EIA) and summary EIA is to be prepared for each subject road where required.
- Conduct Poverty and social analysis. Prepare a Poverty and Social analysis (PSA) Report for each subproject road that include a summary poverty reduction and social strategy (SPRSS), all in accordance with ADB's Handbook on Poverty and Social Analysis and Handbook for Incorporation of Social Dimensions in Projects.
- Prepare a Resettlement Plan for each subproject road where acquisition of land, property or structure is required in accordance with the requirement given in the ADB Policy on Involuntary Resettlement (1995) and the ADB Handbook on Resettlement (1998). A separate Indigenous People Development Plan is to be prepared as per ADB Policy, where necessary.
- Prepare Bill of quantities and cost estimate for each subproject for each improvement options.
- Prepare draft bidding documents for each agreed contract package that shall be based on ADB Standard Bidding Documents for Small Contracts incorporating the Particular Conditions of Contract and Works Specification developed by PWD for the Program.
- Prepare a project performance monitoring system for benefit monitoring and evaluation (BME) on a road by road basis that will include baseline data and target performance measures.

For consultants engaged for construction supervisions assignment includes, but is not limited to :

Act as the Engineer for all civil works contract under the project. The consultant shall be required to administer the civil works contracts as the Engineer under the Conditions of Contract, subject to certain requirements for the Engineer to seek the approval of the Employer, prior to taking action under specified clauses of the Conditions of Contract. The consultant shall be required to establish and follow detailed construction supervision procedures based on sound international practice to monitor the completion of the project within agreed program and budget and to the quality standards and environmental provisions stipulated in the contracts. The detailed duties of the consultant are enumerated in the TOR.

The Employer reserves the right to accept and reject late submission of the Expression of Interest. No liability will be accepted for loss or late submission.

The Consultant shall be selected and engaged in accordance with the Guidelines on the Use of Consultants by ADB and its Borrowers (April 2006). The Employer shall be using the Quality and Cost-Based Selection (QCBS) method.

DEADLINE OF EOI SUBMISSION: Interested and eligible consultants from the ADB member countries are invited to submit their EOI including information which will demonstrate their capabilities and experiences that they are qualified to perform the required services not later than 12 September 2006 to the following address:

The Secretary
Public Work Department (PWD)
State Government of Uttaranchal
Subhash Road, Dehradun, India
Tel: 91-135 271 2092
Fax: 91-135 271 2437

In-country U.S. Embassy

Commercial Officer : c/o U.S. Commercial Service, New Delhi
Donald Nay, Deputy Senior Commercial Officer
Tel.: (91-11) 2331-6841/48
Fax: (91-11) 2331-5172
E-mail: Donald.Nay@mail.doc.gov

C. PAKISTAN

Project Name : Agribusiness Development Project
Loan No. : PAK 2171

Career Opportunity
Agribusiness Support Fund
General Manager

Applications are invited from suitably qualified persons for the post of General Manager, Agribusiness Support Fund (established under the Agribusiness Development and Diversification Project executed by the Ministry of Food, Agriculture and Livestock and financed by Asian Development Bank). The Agribusiness Support Fund has been established to provide grant funding to agribusiness enterprises for Business Development Services and to Business Development Service providers to enhance their capacity to serve agribusiness clients. The place of duty is Lahore, Pakistan.

Reporting to the Board of ASF, the General Manager will primarily be responsible for:

- completing the establishment of ASF,
- formulating eligibility criteria and terms and conditions for ASF clients and services to be financed,
- recruiting ASF staff and appropriate secretarial and support staff,
- preparing a business plan for ASF operation and developing specific objectives, a programme of activities and fund disbursement targets,

- supervising the development of a programme to promote ASF including the development of a web site, annual ASF road shows and annual provincial-level workshops,
- working with agribusiness and finance sector practitioners and relevant Government agencies to promote the concept of the ASF and establish a working interface between ASF and agribusiness and finance sector representative bodies and Government,
- developing and, as necessary, delivering training materials that may be used in training courses to promote the ASF and disseminating information on ASF procedures to potential applicants attending project training courses,
- managing the day-to-day operations of the ASF including, as necessary, on-the-job training for ASF staff in all aspects of ASF operations and supervising the work of ASF Financial Analysts in reviewing applications received for ASF funding and, for those meeting funding criteria, the preparation of necessary documentation for submission to the ASF Appraisal Panel,
- preparing quarterly operational reviews of ASF activities and financial status for submission to the ASF Board of Directors and ADB; and
- submitting periodic reports to the Project Steering Committee of the Agribusiness Development Project on the operations of ASF.

Appointment will be made on contract basis, initially for a period of six months after which re-appointment will be subject to satisfactory performance and approval by the ASF Board of Directors. Salary will be commensurate with the position requiring a significant level of international experience in a similar position or sector. The deadline for the receipt of applications is July 20, 2006. Applications with detailed curriculum vitae showing relevant qualifications and experience should be sent to the Chairman, Agribusiness Support Fund, 79-E, Al-Rehman Chamber, First Floor, Blue Area, Islamabad. Applications may also be emailed to asfpmu@yahoo.com. Only experienced candidates in the relevant field should apply. Equal opportunity exists for female experienced candidates.

Only short-listed candidates will be called for interview. Candidate shall meet their travelling expenses on their own.

In-country U.S. Embassy

Commercial Officer : U.S. Commercial Service Islamabad
 Tariq Sayeed, Commercial Specialist
 Tel.: (92-51)2080-2530
 Fax: (92-51) 2823-981
 E-mail: Tariq.Sayeed@mail.doc.gov

D. PHILIPPINES

Project Name : **MWSS New Water Source Development**
Loan No. : **Loan No. 2012**

Invitation for Submission of Expressions of Interest

CONSULTING SERVICES FOR THE DETAILED ENGINEERING DESIGN FOR THE PROPOSED BNAQ-6, PHASE 2: (11.50 Km. NEW BICTI-NOVALICHES AQUEDUCT NO. 6)

The Metropolitan Waterworks and Sewerage System (MWSS) will undertake the construction of new tunnel and aqueduct (BNAQ-6 Phase 2) with a total length of about 11.50 Km. that will be interconnected to the 5.50 km aqueduct (BNAQ-6 Phase 1). The interconnected aqueduct (BNAQ-6, Phases 1 & 2) will serve as a by-pass during rehabilitation of the existing aqueducts and will also be utilized to accommodate any additional supply from Angat and Umiray Rivers Basin.

MWSS secured a Technical Assistance Loan from ADB (TA Loan No. 2012 PHI) to finance the consultancy services of the project. The consulting services shall cover, among others the following:

1. Preparation of detailed engineering design and detailed cost estimates;
2. Preparation of bid/tender documents; and
3. Provide assistance to the MWSS BAC in the tender process (pre-bid conference, evaluation, etc.) leading to contract award

MWSS therefore is inviting Foreign and Local consulting firms to submit their applications for pre-qualification together with their company profile and organizational structure which will provide information regarding their field of expertise and specialization and the experiences of key personnel who will be assigned to undertake the required consultancy services. On the basis of the submissions, MWSS will shortlist the consultancy firms.

Interested parties may secure the pre-qualification statement/forms and submit the same in five (5) sets (1-set original and 4-copies), together with the other required submittals, on or before 5:00 P.M. (Manila time) of July 26, 2005 to the Office address stated below. Reference time shall be the bundy clock located at the same office. Late submission will not be accepted.

The Chairman
Bids and Awards Committee (BAC)
Ground Floor, Engineering Building
Metropolitan Waterworks and Sewerage System
Katipunan Road, Balara, Quezon City, Philippines
Telefax No.: (632) 922-2568

ORLANDO C. HONDRAGE
Administrator

In-country U.S. Embassy
Commercial Officer :

U.S. Commercial Service Manila
Judy Reinke, Senior Commercial Officer
Tel.: (63-2) 888-4088
Fax: (63-2) 888-6606
E-mail: Judy.Reinke@mail.doc.gov